



## AUDITED FINANCIAL RESULTS OF BAJAJ AUTO LIMITED FOR THE YEAR ENDED MARCH 31, 2008

(Rs. in Million)

	NINE MONTHS ENDED 31.12.2007 (Audited)	QUARTER ENDED 31.03.2008 (Audited)	YEAR ENDED 31.03.2008 (Audited)
Sales in numbers	1,898,819	552,588	2,451,407
Gross Sales & Income from Operations	77969.4	22758.7	100728.1
Less: Excise duty	8252.2	2014.4	10266.6
Net Sales & Income from Operations	69717.2	20744.3	90461.5
Other Income	1022.3	204.6	1226.9
TOTAL INCOME	70739.5	20948.9	91688.4
EXPENDITURE:			
a) (Increase) / decrease in stock in trade and work in progress	(289.5)	(389.0)	(678.5)
b) Consumption of raw materials	49137.2	14347.2	63484.4
c) Purchase of traded goods	2115.7	1282.1	3397.8
d) Employees Cost	2553.2	863.0	3416.2

e) Depreciation and write downs	1325.7	413.9	1739.6
f) Other expenditure	6048.4	2088.4	8136.8
g) Expenses capitalised	(167.5)	(62.9)	(230.4)
Total	60723.2	18542.7	79265.9
Interest	33.5	18.1	51.6
Exceptional items			
Compensation paid under Voluntary Retirement Schemes	511.8	511.8	1023.6
Profit / (Loss) from ordinary activities before tax	9471.0	1876.3	11347.3
Tax expense (Including Fringe Benefit Tax)	3118.2	669.6	3787.8
Net Profit / (Loss) from ordinary activities after tax	6352.8	1206.7	7559.5
Prior period adjustments	(2.9)	1.2	(1.7)
Net Profit / (Loss) for the period	6349.9	1207.9	7557.8
Paid up Equity Share Capital (Face value of Rs 10/-)	1446.8	1446.8	1446.8
Weighted average number of shares (In million)			139.5
Reserves excluding Revaluation Reserves as at 31st March 2008			14429.1
Basic and Diluted Earnings Per Share ( Rs.)			
a) before extraordinary items			54.2
b) after extraordinary items			54.2
Public shareholding			

No. of shares (See Note 5)		70,130,634	
Percentage of Shareholding (See Note 5)		48.47%	

CONSOLIDATED FINANCIAL AND SEGMENT-WISE RESULTS OF BAJAJ AUTO LIMITED AND ITS SUBSIDIARIES, JOINT **VENTURES AND ASSOCIATES** 

## AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2008

(Rs. in Million)

	NINE MONTHS ENDED 31.12.2007 (Audited)	Quarter ENDED 31.03.2008 (Audited)	YEAR ENDED 31.03.2008 (Audited)
Net Sales & Income from operations	70829.3	20810.7	91640.0
EXPENDITURE:			
a) (Increase) / decrease in stock-in-trade and work in progress	(289.5)	(389.0)	(678.5)
b) Consumption of raw materials	49257.9	14215.7	63473.6
c) Purchase of traded goods	2115.7	1282.1	3397.8
d) Employees Cost	2591.1	876.2	3467.3
e) Depreciation	1329.4	416.7	1746.1

f) Other expenditure	6293.1	2152.0	8445.1
g) Expenses capitalised	(167.5)	(62.9)	(230.4)
Total	61130.2	18490.8	79621.0
Interest	33.5	18.1	51.6
Exceptional items			
Compensation paid under Voluntary Retirement Schemes	511.8	511.8	1023.6
Profit / (Loss) from ordinary activities before tax and share of profit on Investments in Associate of subsidiary	9153.8	1790.0	10943.8
Add: Share of Profit after tax on Investments in associate of subsidiary	-	231.2	231.2
Profit / (Loss) from ordinary activities before tax	9153.8	2021.2	11175.0
Tax expense (Including Fringe Benefit Tax)	3037.6	646.6	3684.2
Profit / (Locs) from ordinary activities after tay	6116.2	1274.6	7400.0
Profit / (Loss) from ordinary activities after tax	6116.2	1374.6	7490.8

	6113.3	1375.8	7489.1
Less: Minority Interest in Net Income of subsidiaries	(5.2)	(1.3)	(6.5)
Net Bushit ( (Leas) for the posited	6110 5	4077.4	7405.6
Net Profit / (Loss) for the period	6118.5	1377.1	7495.6
Paid up Equity Share Capital (Face value of Rs 10/-)	1446.8	1446.8	1446.8
Weighted average number of shares (In million)			139.5
Reserves excluding Revaluation Reserves as at 31st March 2008			14788.9
Basic and Diluted Earnings Per Share ( Rs.)			
a) before extraordinary items			53.7
b) after extraordinary items			53.7

# SEGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(Rs. in Million)

NINE	QUARTER	YEAR
MONTHS	ENDED	ENDED
ENDED	31.03.2008	31.03.2008

	31.12.2007 (Audited)	(Audited)	(Audited)
Segment Revenue			
Automotive	69807.0	20606.1	90413.1
Investments	1022.3	204.6	1226.9
Total	70829.3	20810.7	91640.0
Segment Profit/(Loss) before Tax and Interest			
Automotive	8165.0	1834.7	9999.7
Investments	1022.3	204.6	1226.9
Total	9187.3	2039.3	11226.6
Less: Interest	33.5	18.1	51.6
Total Profit Before Tax	9153.8	2021.2	11175.0
Capital Employed			
Automotive	13645.0	20528.2	20528.2
Investments	17472.7	12504.0	12504.0
Unallocable	65.0	(3359.6)	(3359.6)

**Total** 29672.6 31182.7 29672.6

#### NOTE:

The consolidated financial results include results of the following companies:

Name Of The Company	% shareholding and voting power of Bajaj Auto Limited	Segment	Consolidated as
a) PT. Bajaj Auto Indonesia	97.5%	Automotive	Subsidiary
b) Bajaj Auto International Holdings BV	100%	Automotive	Subsidiary

### **NOTES:**

1. Bajaj Holdings & Investment Limited [(BHIL) - erstwhile Bajaj Auto Limited (BAL)] was demerged under a Scheme of Arrangement sanctioned by the Hon'ble Bombay High Court under Sections 391 to 394 of the Companies Act 1956, whereby its manufacturing undertaking has been transferred to the new Bajaj Auto Limited (BAL) and its strategic business undertaking consisting of wind farm and financial services business has been vested with Bajaj Finserv Limited (BFS). All the businesses and all properties, assets, investments and liabilities of erstwhile BAL, other than the manufacturing undertaking, the strategic business undertaking and part of the investments transferred to BAL and BFS, remain vested with BHIL. The said scheme became effective with effect from 20 February 2008 (the effective date), but operative with retrospective effect from 1 April 2007 (the appointed date).

The results for the quarter and year ended 31st March 2008 are after giving effect to the assets, liabilities, incomes and expenses, as specified in the scheme.

- 2. During the year, Bajaj Auto Limited has acquired 24.45% equity in KTM Power Sports AG through its wholly owned subsidiary Bajaj Auto International Holdings BV.
- 3. Directors recommend a dividend of Rs. 20 per share (200%) subject to approval of shareholders.
- 4. The company is currently unlisted. There were no investor complaints received by the company during the year.
- 5. After allotment of shares pursuant to scheme of demerger on 3 April 2008, the public shareholding in the company went up to 70,130,634 shares (48.47% of the total capital) as on 3 April 2008.
- 6. This being the first financial year of the company, there are no previous years figures.
- 7. The above results have been reviewed by the Audit Committee and approved by the Board of Directors in the meeting held on May 22, 2008.

BY ORDER OF THE BOARD OF DIRECTORS FOR BAJAJ AUTO LIMITED

Mumbai

DATE: May 22, 2008

**RAHUL BAJAJ** 

**CHAIRMAN** 

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