Bajaj Auto Limited
Mumbai - Pune Road, Akurdi, Pune 411035
Statement of standalone unaudited financial results for the quarter ended 30 June 2013
(₹ In Crore)

|  | Particulars | Quarter ended |  |  | Year ended |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30.06.2013 | 31.03.2013 | 30.06.2012 | 31.03.2013 |
|  |  | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
|  | Sales in numbers | 979,275 | 981,242 | 1,078,971 | 4,237,162 |
| 1 | Income from operations |  |  |  |  |
| a. | Gross sales | 5,058.14 | 4,922.62 | 4,971.41 | 20,617.87 |
|  | Less: Excise duty | 249.41 | 271.57 | 257.77 | 1,128.91 |
|  | Net sales | 4,808.73 | 4,651.05 | 4,713.64 | 19,488.96 |
| b. | Other operating income | 102.36 | 95.43 | 152.02 | 508.29 |
|  | Total income from operations (net) | 4,911.09 | 4,746.48 | 4,865.66 | 19,997.25 |
| 2 | Expenses |  |  |  |  |
|  | (a) Cost of materials consumed | 3,141.43 | 3,293.89 | 3,200.76 | 13,523.74 |
|  | (b) Purchases of stock-in-trade | 203.07 | 249.13 | 191.73 | 858.83 |
|  | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | 62.16 | (134.19) | 115.55 | 24.00 |
|  | (d) Employee benefits expense | 183.65 | 166.63 | 160.40 | 639.48 |
|  | (e) Depreciation | 44.39 | 46.61 | 35.24 | 163.97 |
|  | (f) Other expenses (See note 1) | 432.22 | 358.75 | 336.18 | 1,378.80 |
|  | (g) Expenses capitalised | (18.15) | (24.32) | (10.66) | (62.85) |
|  | Total expenses | 4,048.77 | 3,956.50 | 4,029.20 | 16,525.97 |
| 3 | Profit from operations before other income, finance costs and exceptional items (1-2) | 862.32 | 789.98 | 836.46 | 3,471.28 |
| 4 | Other income (See note 1 and 2) | 175.60 | 243.61 | 181.97 | 795.49 |
| 5 | Profit from ordinary activities before finance costs and exceptional items (3+4) | 1,037.92 | 1,033.59 | 1,018.43 | 4,266.77 |
| 6 | Finance costs | 0.09 | 0.18 | 0.04 | 0.54 |
| 7 | Profit from ordinary activities after finance costs but before exceptional items (5-6) | 1,037.83 | 1,033.41 | 1,018.39 | 4,266.23 |
| 8 | Exceptional items | - | - | - | - |
| 9 | Profit from ordinary activities before tax (7+8) | 1,037.83 | 1,033.41 | 1,018.39 | 4,266.23 |
| 10 | Tax expense | 300.15 | 267.64 | 300.00 | 1,222.66 |
| 11 | Net Profit from ordinary activities after tax (9-10) | 737.68 | 765.77 | 718.39 | 3,043.57 |
| 12 | Paid-up equity share capital (Face value of ₹ 10 ) | 289.37 | 289.37 | 289.37 | 289.37 |
| 13 | Reserves excluding Revaluation Reserves |  |  |  | 7,612.58 |
| 14 | Basic and Diluted Earnings per share (₹) (not annualised) |  |  |  |  |
|  | before and after extraordinary items | 25.5 | 26.5 | 24.8 | 105.2 |

Page 1 of 3

|  | Particulars | Quarter ended |  |  | $\begin{array}{\|c\|} \hline \text { Year ended } \\ \hline 31.03 .2013 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30.06.2013 | 31.03.2013 | 30.06.2012 |  |
| A | Particulars of shareholding <br> Public shareholding @ <br> Number of shares <br> Percentage of shareholding <br> Promoters \& Promoter Group Shareholding <br> (a) Pledged / Encumbered <br> Number of shares <br> Percentage of shares (as a \% of the total shareholding of promoters and promoter group) <br> Percentage of shares (as a \% of the total share capital of the company) <br> (b) Non-encumbered <br> Number of shares <br> Percentage of shares (as a \% of the total shareholding of promoters and promoter group) <br> Percentage of shares (as a \% of the total share capital of the company) | $\begin{array}{r} 144,633,888 \\ 49.98 \% \end{array}$ | $\begin{array}{r} 144,633,888 \\ 49.98 \% \end{array}$ | $\begin{array}{r} 144,633,688 \\ 49.98 \% \end{array}$ | $\begin{array}{r} 144,633,888 \\ 49.98 \% \end{array}$ |
| 1 |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| 2 |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  | 86,855 | 148,855 | 2,656,585 | 148,855 |
|  |  | 0.06\% | 0.10\% | 1.84\% | 0.10\% |
|  |  | 0.03\% | 0.05\% | 0.92\% | 0.05\% |
|  |  |  |  |  |  |
|  |  | 144,646,277 | 144,584,277 | 142,076,747 | 144,584,277 |
|  |  | 99.94\% | 99.90\% | 98.16\% | 99.90\% |
|  |  | 49.99\% | 49.97\% | 49.10\% | 49.97\% |


|  |  | Quarter ended |
| :--- | :--- | ---: |
|  |  | 30.06 .2013 |
| $B$ | Investor complaints |  |
|  | Pending at the beginning of the quarter | Nil |
|  | Received during the quarter | 4 |
|  | Disposed of during the quarter | 4 |
|  | Remaining unresolved at the end of the quarter | Nil |


| Segment-wise revenue, results and capital employed |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Particulars | Quarter ended |  |  | Year ended |
|  |  | 30.06.2013 | 31.03.2013 | 30.06.2012 | 31.03.2013 |
|  |  | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1 | Segment revenue |  |  |  |  |
|  | Automotive | 4,963.72 | 4,909.21 | 4,954.81 | 20,419.98 |
|  | Investments | 122.97 | 80.88 | 92.82 | 372.76 |
|  | Total | 5,086.69 | 4,990.09 | 5,047.63 | 20,792.74 |
| 2 Segment profit / (loss) before tax and finance costs |  |  |  |  |  |
|  | Automotive | 915.20 | 952.91 | 925.83 | 3,894.85 |
|  | Investments | 122.72 | 80.68 | 92.60 | 371.92 |
|  | Total | 1,037.92 | 1,033.59 | 1,018.43 | 4,266.77 |
|  | Less: Finance costs | 0.09 | 0.18 | 0.04 | 0.54 |
|  | Total profit before tax | 1,037.83 | 1,033.41 | 1,018.39 | 4,266.23 |
| 3 Capital employed |  |  |  |  |  |
|  | Automotive | 2,706.49 | 2,844.10 | 1,234.87 | 2,844.10 |
|  | Investments | 7,525.38 | 6,542.42 | 6,872.26 | 6,542.42 |
|  | Unallocable | $(1,435.58)$ | $(1,298.20)$ | (1,516.69) | $(1,298.20)$ |
|  | Total | 8,796.29 | 8,088.32 | 6,590.44 | 8,088.32 |

## Notes :

1. The marked-to-market gain / loss representing time value of foreign exchange contracts to hedge future exports, which reverse out over the period of contract, net of such reversals are recognised either as 'Other income' or 'Other expenses' as the case may be. The above results include these impacts as follows :
(₹ In Crore)

| Particulars | Quarter ended |  |  | Year ended |
| :---: | :---: | :---: | :---: | :---: |
|  | 30.06.2013 | 31.03.2013 | 30.06.2012 | 31.03.2013 |
| Net gain as Other income |  | 18.24 | 32.88 | 131.92 |
| Net loss as Other expenses | 96.00 | - | - | - |
| 2. Other income includes following - |  |  |  |  |
|  |  |  |  | (₹ In Crore) |
| Particulars | Quarter ended |  |  | Year ended |
|  | 30.06.2013 | 31.03.2013 | 30.06.2012 | 31.03.2013 |
| Investment income | 122.97 | 80.88 | 92.82 | 372.76 |
| Others | 52.63 | 162.73 | 89.15 | 422.73 |

3. The workers union at Chakan plant issued a notice of termination of the settlement dated 21 May 2010 with the company, which originally was for a period of nine years, from 1 April 2010 to 31 March 2019. The union demanded allotment of 500 equity shares of the company at a price of Re.1/- per share for every worker, which was refused by the management.
On 13 June 2013, the union issued a notice of Strike from 28 June 2013, but commenced the strike from 25 June 2013. The strike is still continuing.
The injunction obtained by the company against the coercive activities of the union from the Industrial Court, Pune is in force. The Management has also made a
Reference before the Labour Court, Pune praying to declare the strike as illegal. The hearing of the case is fixed on 22 July 2013. The Management has also filed a case before the Industrial Court, Pune, for declaring the termination of settlement as illegal. The hearing of the case is fixed on 5 August 2013.
4. Figures for previous year / period have been regrouped wherever necessary.
5. ₹ 1 crore is equal to ₹ 10 million.
6. The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 19 July 2013 and subjected to a limited review by the statutory auditors.
