

Bajaj Auto Limited Mumbai - Pune Road, Akurdi, Pune 411 035

| | QUARTER ENDED 30.09.2008 (Unaudited) | QUARTER ENDED 30.09.2007 (Unaudited) | HALF YEAR ENDED 30.09.2008 (Unaudited) | HALF YEAR ENDED 30.09.2007 (Unaudited) | YEAF ENDED 31.03.2008 (Audited |
|--|--|---|---|---|--|
| Sales in numbers | 640,042 | 614,093 | 1,260,137 | 1,185,684 | 2,451,407 |
| Gross Sales | 264781 | 251973 | 505088 | 480832 | 968995 |
| Less: Excise duty | 19708 | 27560 | 36864 | 52809 | 102666 |
| Net Sales | 245073 | 224413 | 468224 | 428023 | 866329 |
| Other Operating Income | 9770 | 11769 | 17695 | 19024 | 38288 |
| TOTAL INCOME | 254843 | 236182 | 485919 | 447047 | 904617 |
| EXPENDITURE: | | | | | |
| a) (Increase) / decrease in stock in trade and work in progress | (9984) | (2488) | (6519) | (2218) | (6785) |
| b) Consumption of raw materials | 190728 | 166118 | 352638 | 311780 | 634844 |
| c) Purchase of traded goods | 9405 | 7037 | 18573 | 13707 | 33978 |
| d) Employees Cost | 7546 | 7299 | 18357 | 17073 | 34162 |
| e) Depreciation and write downs | 3308 | 4923 | 6661 | 9074 | 17396 |
| f) Other expenditure | 23211 | 20200 | 42563 | 40774 | 81368 |
| g) Expenses capitalised | (449) | (258) | (757) | (568) | (2304) |
| Total | 223765 | 202831 | 431516 | 389622 | 792659 |
| | | | * | | |
| Profit from Operations before Other Income, Interest & Exceptional Items | 31078 | 33351 | 54403 | 57425 | 111958 |
| Other Income | 2210 | 2595 | 5088 | 5928 | 12267 |
| Profit before Interest & Exceptional Items | 33288 | 35946 | 59491 | 63353 | 124225 |
| Interest | 587 | 136 | 679 | 142 | 516 |
| Profit after Interest but before Exceptional Items | 32701 | 35810 | 58812 | 63211 | 123709 |
| Exceptional items | | · | | , | |
| Compensation paid under Voluntary Retirement Schemes (See note 3) | 6110 | · - | 6110 | - | 10236 |
| Profit / (Loss) from ordinary activities before tax | 26591 | 35810 | 52702 | 63211 | 113473 |
| Tax expense (Including Fringe Benefit Tax) | 8100 | 11950 | 16700 | 21051 | 37878 |
| Net Profit / (Loss) from ordinary activities after tax | 18491 | 23860 | 36002 | 42160 | .75595 |
| Prior period adjustments (net) | , · · - · · | | | . | (17) |
| Net Profit / (Loss) for the period | 18491 | 23860 | 36002 | 42160 | 75578 |
| Paid up Equity Share Capital (Face value of Rs 10/-) | | ** | | | 14468 |
| Weighted average number of shares (in lakhs) | 1447 | 1344 | [′] 1447 | 1344 | 1395 |
| Reserves excluding Revaluation Reserves as at 31 March 2008 | | | | | 144291 |
| Basic and Diluted Earnings Per Share (Rs.) (not annualised) | | , - | | | |
| before and after extraordinary items | 12.8 | 17.8 | 24.9 | 31.4 | 54.2 |
| Public shareholding | 71 167 007 | , | 74 467 007 | | 74 467 007 |
| No. of shares (See note 4) Percentage of Shareholding (See note 4) | 71,167,007 49.19% | | 71,167,007 49.19% | • | 71,167,007 49.19% |

| EGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED | | | | | (Rs. In Lakhs) |
|--|--|--|---|---|--|
| | QUARTER ENDED 30.09.2008 (Unaudited) | QUARTER ENDED 30.09.2007 (Unaudited) | HALF YEAR ENDED 30.09.2008 (Unaudited) | HALF YEAR ENDED 30.09.2007 (Unaudited) | YEAR ENDED 31.03.2008 (Audited) |
| Segment Revenue | | | | Y. 5 | |
| Automotive | 254843 | 236182 | 485919 | 447047 | 904617 |
| nvestments | 2210 | 2595 | 5088 | 5928 | 12267 |
| otal | 257053 | 238777 | 491007 | 452975 | 916884 |
| Name and Brooklill and No. From Torontal Indonesia | • | • | | i e e e | |
| Segment Profit/(Loss) before Tax and Interest | 0.4000 | 22254 | 40000 | E710E | 101700 |
| Automotive | 24968 | 33351 | 48293 | 57425 | 101722 |
| nvestments | 2210 | 2595 | 5088 | 5928 | 12267 |
| otal | 27178 | 35946 | 53381 | 63353 | 113989 |
| ess: Interest | 587 | 136 | 679 | 142 | 516 |
| otal Profit Before Tax | 26591 | 35810 | 52702 | 63211 | 113473 |
| Sanifed Emmlayed | | a e | | | |
| Capital Employed | 140014 | 148759 | 140014 | 148759 | 136867 |
| Automotive | | | | 164960 | 190020 |
| nvestments | 171039 | 164960 | 171039 | | |
| Inallocable | (2842) | (4965) | (2842) | (4965) | (33596) |
| otal | 308211 | 308754 | 308211 | 308754 | 293291 |

NOTE:

1. In order to recognize the impact of fluctuation in foreign currency rates arising out of instruments acquired to hedge highly probable forecast transaction, in appropriate accounting periods, the company has from this year decided to apply the principles of recognition set out in the International Accounting Standards as suggested by the Institute of Chartered Accountants of India, which are also reflected in the Accounting Standard 30 - Financial Instruments-Recognition and Measurement.

As a result, the impact of unrealised loss (net) consequent to foreign currency fluctuations, in respect of effective hedging instruments, represented by Forward Covers to hedge future exports, aggregating Rs. 16824 lakhs, are carried as a Hedging Reserve to be ultimately set off when the underlying transaction arises, in the profit and loss account, as against the practice of recognizing the same in the profit and loss account, on valuation at the end of each period.

- 2. The company did not have any investor complaints pending as on 1 July 2008 and as on 30 September 2008. There were no investors' complaints received and disposed of during the quarter ended 30 September 2008.
- The company had announced a Voluntary Retirement Scheme (VRS) on 19 July 2008 for the workmen of its Akurdi plant. The scheme was open till 25 July 2008. In response to the VRS, 2331 workmen opted for the same.

Upto previous year, expenditure incurred on voluntary early separation was entirely expensed to Profit and Loss Account in the year of retirement.

The company has this year decided to recognise such expenditure aggregating to Rs. 36659 lakhs (including lumpsum compensation) over an appropriate period in compliance with the provisions of the Accounting Standard - 15 "Employee Benefits".

For the quarter, the company has recognised a charge of Rs. 6110 lakhs in line with the option of the special transitional provision introduced in the standard allowing such expenditure to be deferred for recognition over the payback period but not extending beyond 1st April 2010.

The management may review other recognition options available under the standard at a later date during the year to recognise a higher charge.

- 4. Under the scheme of demerger, the Manufacturing Undertaking of erstwhile Bajaj Auto Limited (BAL) got vested with the company retrospectively from 1 April 2007 (the appointed date). Pursuant to the said Scheme, shares were allotted to the shareholders of erstwhile BAL on 3 April 2008 and the said shares got listed in BSE and NSE on 26 May 2008. Public shareholding in the company has accordingly gone up only on and after 3 April 2008.
- 5. Figures for previous year / period have been regrouped wherever necessary.
- 6. The above results have been reviewed by the Audit Committee and approved by the Board of Directors in the meeting held on October 23, 2008.

BY ORDER OF THE BOARD OF DIRECTORS FOR BAJAJ AUTO LIMITED

Pune

Date: October 23, 2008

RAHUL BAJAJ Chairman